

The Glen Cove Downtown Business Improvement District's

Annual Report 2023



www.glencovedowntown.org

[f](#) [@](#) [@glencovedowntownbid](#)

Message from the Board President



Dear Glen Cove Downtown B.I.D. members,

The Glen Cove Downtown continues to make progress and add new businesses including: 2.Om, Looks2Love by Lis, Barba Trims & Shaves, Blossom Day Spa & Nails, Healthy Meals Direct, Village Square Pharmacy, Level Up Glen Cove, Rumble Boxing, Coo Coo Kitchen, Kiko Ramen, Tocolo Cantina,

Tropical Smoothie Café, Rui An Acupuncture and Nelly's Empanadas.

The Glen Cove Downtown BID collaborated with The Glen Cove High school Art Department and designed the new banners that were hung on the street light poles in the downtown during the summer season. The banners highlight the talent and creativity of local students as well as feature the generous sponsors of Downtown Sounds.

We had another successful summer of Downtown Sounds marking our 26th year and our best year yet. We crowned our second Downtown Sounds Teen Idol in a competition that displayed camaraderie, amicable competition, and talent. It was great to see contestants coming back after elimination to cheer on their fellow competitors, a practice that I hope continues. Last year's contestants were a shining example of virtue, and character should be celebrated for it. I would like to thank the City of Glen Cove for continuing to be a great partner to the BID: for its support of Downtown Sounds, to Beautification for hanging and watering the flower baskets; and to DPW for putting up the various holiday decorations.

I want to take a moment to recognize our new Executive Director, Jill Nossa, who stepped into a job, at our busiest time of the year, to a job that has dramatically evolved responsibilities in the last few years. Jill stepped up to the challenge and I know that the entire board is appreciative of her efforts. I also want to recognize Patricia Holman, who stepped down last year to move on to a new challenge. During her tenure, Patricia was a force in raising the profile of the Glen Cove Downtown BID and has made significant improvements and additions. I would also like to thank our past and present board members for their service to the downtown.

Sincerely,

Alvin Batista

President

Message from the Executive Director



Dear Glen Cove Downtown BID members and friends,

Downtown Glen Cove continued to experience growth and change in 2023 - including within the Downtown BID office. In late May, I assumed the role of executive director, and several weeks later, Leah Dwyer joined the office as assistant director, then hit the ground running with the start of Downtown Sounds. With eight weeks of concerts, followed by a wet September that forced our Wellness Day to cancel, an incredible Halloween Parade & Festival, the biggest Holiday Festival to date and a rocking New Year's Eve concert, it felt like we didn't stop until January.

In addition to our regular annual special events, the BID assists other organizations with any event held downtown. In 2023, this included the City of Glen Cove's Street Fair over Memorial Day weekend, National Night Out in August and Senior Recognition Day in September, as well as the North Shore Hispanic Chamber of Commerce's Hispanic Heritage Celebration in October. The BID also held the second annual Downtown Sounds Teen Idol contest in July, brought a Murder Mystery Event downtown in October and created Wellness Week in November as alternative to the rained-out event. All these events brought people downtown and presented promotional opportunities for downtown businesses.

Throughout the year, more than a dozen new businesses opened downtown, including four at Village Square, filling out the available commercial retail space around the plaza. Downtown Glen Cove now has several new salons, fitness studios, a pharmacy, an acupuncturist, and a greater variety of restaurants, with more changes to look forward to in the coming months.

Currently, the City of Glen Cove is updating its Comprehensive Plan, and the BID has been a part of that process. Aspects of the plan focus on the downtown district, and from the public feedback received, it's clear that many people want to see more growth and activity downtown. I look forward to doing what I can on behalf of the BID to help foster networking, outreach and whatever is needed to help our downtown flourish.

I look forward to working with and getting to know the membership even better this year. I know that, with the BID board of directors, committee members, the city and the community, we can accomplish great things in downtown Glen Cove.

Best Regards,

Jill Nassa

Executive Director

What Is a BID?

A Business Improvement District is a formal organization made up of property owners and commercial tenants who are dedicated to promoting business development and improving an area's quality of life. BIDs deliver supplemental services such as public events, marketing and promotional programs, capital improvements, and beautification for the area – all funded by a special assessment paid by property owners within the district.

The BID provides services beyond those of the local municipality. The main priority of those services is self-determined by the BID Board of Directors and the B.I.D. membership. The BID Board prioritizes needs and works with the Executive Director in developing programs. The Executive Director and staff carry out programs and provide guidance. Goals are accomplished by leveraging assets. The BID works in partnership with the mayor, city agencies and other community organizations.

The BID serves as a liaison between its shareholders and City Hall, as an advocate, and an information clearing house. While maintaining information on the downtown, the BID also maintains information, resources and referrals helpful to its membership.

Furthermore, the BID helps revitalize neighborhoods and catalyze economic developments by implementing an inviting, dynamic and sustainable community.

Glen Cove Downtown BID Board of Directors 2023

Alvin Batista, President

Glen Cove Fitness

Property Owner Representative

Shawn Scoyni

The Downtown Café

Commercial Tenant Representative

Fred Guarino, Vice President

Tiki Recording Studios

Commercial Tenant Representative

Angelo DiMaggio

1 School St. Prof. Condo Assoc.

Property Owner Representative

Lou-Ann Thompson, Treasurer

Glen Floors

Property Owner Representative

Danielle Fugazy Scagliola

DFS Communications

Commercial Tenant Representative

James O'Grady, Secretary

Archangels Inc.

Property Owner Representative

Yliza Kunze

RXR Development Services

Property Owner Representative

Charles E. Parisi

Charles E. Parisi PC

Property Owner Representative

Tony Garcia

Garcia Muay Thai

Property Owner Representative

Leonard Gleicher

LMG Management

Property Owner Representative

Donna McNaughton, Deputy Mayor

City of Glen Cove

Mary Cooper

Residential Tenant Representative

Ann Fangmann

Glen Cove CDA/IDA

Mike Piccirillo

City of Glen Cove Controller

Capital Improvements

In accordance with the Downtown Business Improvement District plan, the Capital Improvements Committee implements many visual improvements to the downtown area. These Capital Improvements ensure that our downtown remains welcoming and charming. These projects, listed below, include new, ongoing and seasonal capital improvements.

- The BID provides holiday banners, lighted garland and bows that are installed throughout downtown by DPW from mid-November through mid-January
- Students from Glen Cove High School's art classes designed new Downtown Sounds banners that hung from summer through fall
- We purchased more than 1,000 mums and cabbages that were planted throughout downtown by Testa Landscaping in September.
- Downtown lampposts are decorated with scarecrows in autumn, installed by DPW.
- A total of 73 flower baskets hung from downtown lampposts from Memorial Day through Veterans Day. The flowers were purchased with BID funding and a grant through PSEG.
- The information kiosk was repaired by Vinny Martinez of DPW, and installed in Village Square, where it has greater visibility.
- The BID replaces banner poles and brackets on the lampposts as needed
- The B.I.D. provides access to seasonal autumn flowers and decorations at wholesale prices for our members.
- We provide two American flags and two sets of nautical flags that greet visitors as they enter downtown, which are proudly raised by DPW.
- Through sponsorship from Rallye Lexus, we converted the Police Booth into a Holiday Gingerbread House.
- The BID holds a contract with Testa Landscaping from April through December to maintain the majority of the landscapes in the downtown area. This includes mulching and removing weeds, litter and leaves from downtown walkways.
- The Downtown Business Improvement District partners with the Glen Cove Community Development Agency to encourage businesses to participate in its Façade & Sign Programs.



Marketing & Economic Development

The Glen Cove Downtown Business Improvement District promotes and markets our businesses through social media reaching more than 12,000 people in its demographic groups.

Since the pandemic the Glen Cove Downtown BID has given our restaurants and businesses an opportunity to highlight their businesses in a free commercial that appears on News 12 Long Island and Fios 1. In 2023, the BID produced and purchased 5 commercials that gave 20 commercial spots to participating businesses. Each commercial aired an average of 124 times on both News 12 Long Island and Fios 1.

The BID also produces and purchases commercials to promote Downtown Sounds, inviting visitors to join in on the dancing in the streets. We recognize that today people learn through visual experience, so in the last few years we have used videos on social media to create a fun and inviting feeling to our downtown. These videos have been shared on our social media and many have been viewed over 10K times.

Our social media posts became more consistent in 2023, particularly on Instagram, and as a result, we continue to increase our followers regularly, expanding the exposure of our BID businesses.

For every event and program the BID produces or initiates, a press release is written and sent to the press, and the BID often makes headlines.

Revamped Social Media

We have been working towards making our social media accounts a place people can go for *all* their information about downtown. Our account is the place for all things downtown, serving as a directory to guide people towards downtown businesses, events and anything else going on.

Across Platforms:

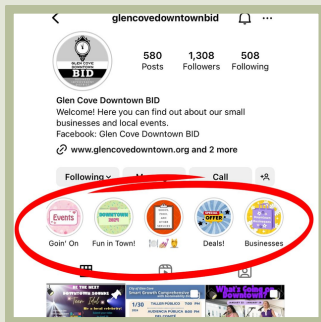
71.3K Reach

18K Content Interactions

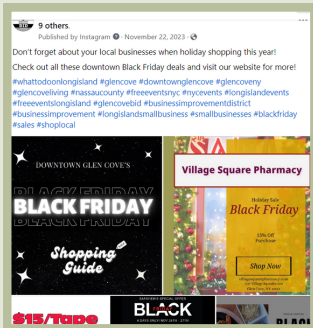
4.5K Followers

Showcasing and
Highlighting
Downtown Businesses

Up to Date
Instagram Highlights



Holiday Shopping Guides



Weekly Calendar
(Deals, hour changes, events)



Marketing via Social Media and the Press

Glen Cove Downtown BID is with El Tazumal.

Published by Instagram · October 11, 2023 ·

When talking about great pupusas, Newsday couldn't help but mention El Tazumal in Glen Cove! 🍌

Read the whole story visit:

<https://www.newsday.com/.../best-pupusas-long-island...>



El Tazumal, Glen Cove

6 Glen St.

This brightly lit Salvadoran restaurant has been going strong since 1996, making it one of the oldest Latin businesses on the North Shore. Founders Felipe and Gloria Villalobos named the restaurant after a Nicaraguan archaeological site that dates back to 1200 BC, and the pyramidal structure is emblazoned on the menu. Housed in a posado (\$3.25 a pop) on the upper side and oozes with cheer as you fit into them with your fork. Theirs chicken reveals juicy with beef and cheese, but the Salvadoran licoiro flower is the highlight. The green beans of goodness add a delicate touch to the hearty corn. Strained cornish also is dressed with a hint of organic, adding a light herbaceous flavor. It's a lovely occasion for some Kola Champagne, a fizzy orange soda served in a glass bottle. It tastes more like a Pepsi than a glass of Don Perignon, but when in El Salvador ...

More info: 516-674-9465, eltazumal.com
Open 10 a.m.-10 p.m. Monday-Saturday and 9 a.m.-9 p.m. Sunday

More Places To Eat In Downtown Glen Cove Tropical Smoothie, Kiko Ramen Bar and Tocolo Cantina are open



JENNIFER CORR
DowntownGlenCove.com

Despite the pandemic, Glen Cove's dining scene has been thriving. With new restaurants, bakeries, and cafes, the town is becoming a foodie destination. Jennifer Corr, a local food writer, highlights some of the new additions to the scene. She mentions Tropical Smoothie, Kiko Ramen Bar, and Tocolo Cantina, all of which have opened in downtown Glen Cove. She also mentions the reopening of the historic El Tazumal restaurant.

Along with many others, these new additions to the scene are helping to revitalize downtown Glen Cove. Jennifer Corr notes that the town's dining scene is becoming more diverse and vibrant. She mentions that the new restaurants are offering a variety of cuisines, from tropical smoothies to ramen to Mexican food. She also mentions that the reopening of El Tazumal is a significant event for the town's dining scene.

Glen Cove Downtown BID is at Starbucks.

Published by Instagram · August 3, 2023 · Glen Cove ·

Good news!! Starbucks has reopened downtown. ☺️ ❤️



glencovedowntownbid
Downtown Glen Cove

glencovedowntownbid Good news!! Coo Coo Kitchen is now open downtown at 63 Glen Street. 🍌 🍌 🍌

21w

thehillwagon @primpride for menu check

21w · 1 like Reply

janioris, @livi_brony @emabellabronies @analis_body and @brides.co @jon7b23

21w · 2 likes Reply

View insights



👍 Liked by glencovefitness and others

Rumble Boxing Hosts A Knockout Grand Opening



Power Station Mirror into the ribbon at Rumble Boxing's grand opening. Photo by Jennifer Corr.

Power Station Mirror into the ribbon at Rumble Boxing's grand opening. Photo by Jennifer Corr.



glencovedowntownbid
Chef Morris Cafe

glencovedowntownbid Congratulations to Chef Morris and his wife!

Chef Morris and his wife were honored at Sunday's Hispanic Heritage celebration for their 2 years of service in downtown Glen Cove and their contributions to the community.

18w

theviewgrill Well deserved cheff!!

18w Reply

View insights



👍 Liked by liveup, glencove and others

Economic Development

The Glen Cove Downtown BID welcomed more than a dozen new businesses to our downtown in 2023.

The BID offers all new businesses an opportunity to celebrate their grand opening in a Ribbon Cutting Ceremony. The BID creates an invitation for the new businesses and shares the invitation with elected officials, community leaders and other special interest groups. We also write a press release for each business, send it to the local papers and it post it on our website.

Congratulations to: 2.Om, Looks 2 Love by Lis, Barba Trims & Shaves, Healthy Meals Direct, Village Square Pharmacy, Blossom Day Spa & Nails, Level Up Glen Cove, Rumble Boxing Glen Cove, Kiko Ramen, Tropical Smoothie Cafe, Tocolo Cantina, Rui An Acupuncture, Coo Coo Kitchen and Nelly's Empanadas. We welcome you and thank you for your investment in Downtown Glen Cove.

Additionally, celebrations were held in honor of North Shore Gold & Diamond's 43rd anniversary, The Regency at Glen Cove's 30th anniversary, and CareFirst's new location at 58 School Street.

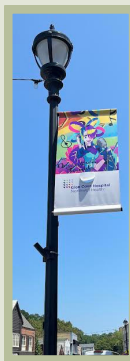






Student Banner Program

In 2023, the Downtown B.I.D. partnered with the art department at Glen Cove High School to create new designs for the Downtown Sounds banners. Ten vibrant and creative pieces were chosen and 60 new vinyl banners, with sponsor logos, were purchased and hung on the lamp posts in the summer and fall. This program will continue, with new designs from students being included this year. Student bios were included in the Downtown Sounds program booklet.



Creating and producing special events is a specialty of the Glen Cove Downtown Business Improvement District. The free public events offered in the downtown district serve several purposes: They bring people in the Glen Cove community together, invite newcomers to participate in the events, and expose the public to downtown businesses.

YOU WILL BE THE NEXT
DOWNTOWN SOUNDS

Teen Idol

CONTESTANTS

CHRISTINA VANDERBEEK
KIMBERLY H. HARRINGTON
JESSICA KILPATRICK

7:00pm
Village Square
Glen Cove

Every Friday
July 7-July 23

DOWNTOWN SOUNDS

Be there every about this contest start
www.downtownsounds.com



DOWNTOWN SOUNDS

As a way to bring people into the Downtown, the Glen Cove Downtown B.I.D. created the 1st free concert series in downtown, Jazz in the Square. At first it was a very modest audience but before they knew it, it grew so much they had to close the streets. In 2010 former Mayor Ralph Suozzi was so pleased at the success that he wanted the series to last for 2 months and ever since, the Glen Cove Downtown B.I.D. and the City of Glen Cove have been partners in Downtown Sounds. As a free music venue catering to the Friday night crowd in downtown Glen Cove, Downtown Sounds creates a “back to downtown” environment with the sounds of pop, rock, reggae, salsa, soul & other great genres. The public can enjoy terrific music while dancing and dining in Glen Cove’s open and inviting downtown area. Featuring the best of the best Long Island & metro musicians, it’s the place where people go to have a great time and kick off their weekend.



DOWNTOWN SOUNDS

COMMITTEE

Fred Guarino

Fred DiMenna

Keith Way

Jill Noss

Alvin Batista

Toni Kessel

Eve Lupenko Ferrante

Leah Dwyer



VALUABLE VOLUNTEERS

Elena DeAngelis

Stasia Kulpa

Ella Noss

Zoe Noss

Paula Valle

DOWNTOWN SOUNDS

MARKETING

In addition to driving additional revenue for the area, events can bring in publicity that piques the interest of those outside the community and improves tourism.

In an effort to welcome our community and visitors near and far, we advertise Downtown Sounds on News 12 Long Island from late June through August. We also advertise the concerts through social media, put calendar listings in the local papers and write press releases highlighting each week's performer. Prior to and throughout the season, we post flyers, posters and highway signs, and create program booklets that are distributed weekly to have a well-rounded marketing campaign.



Flyer for Downtown Sounds events in August. The background shows a crowd at a concert. Four event slots are highlighted with performer photos and names:

- Friday August 4th 7:30pm: *Former Roy*
- Friday August 11th 7:30pm: *THE 70s*
- Friday August 18th 7:30pm: *ARENA ROCK TRIBUTE*
- Friday August 25th 7:30pm: *THE 70s*

glencovedowntown.org

Sponsored by:

- optimum.
- Glen Cove Hospital Northwell Health
- Seal of the Town of Glen Cove



Flyer for Downtown Sounds events in July. The background shows a crowd at a concert. Four event slots are highlighted with performer photos and names:

- Friday July 7th 7:30pm: *DUKE*
- Friday July 14th 7:30pm: *Paradigm*
- Friday July 21st 7:30pm: *LOVESONG*
- Friday July 28th 7:30pm: *Paradigm*

glencovedowntown.org

Sponsored by:

- optimum.
- Glen Cove Hospital Northwell Health
- Seal of the Town of Glen Cove

DOWNTOWN SOUNDS

THANKS ITS SPONSORS

Optimum

Glen Cove Hospital Northwell Health

Glen Cove Eye Care

X Legion Fitness

Men on the Move

Naked Brows by Safiya Pretty

Phillips Lytle, LLP

Rumble Boxing Glen Cove

The Downtown Cafe

The Glen Cove Printery

Village Square Pharmacy

THANK YOU optimum.



Introducing **optimum.** Complete
It's the GOAT - Our Greatest Offer of All Time

Combine Fiber Internet • Mobile and save BIG

Optimum Internet delivers 100% reliability and includes home WiFi coverage. Get Optimum Mobile and you'll receive coverage on an American Express® Card. Get both services starting at \$49.99/mo.

optimum.com
888.4.OPTIMUM

optimum.



RESTAURANT

SPONSORS:

Chef Moris Café

Dominican Deli

The Downtown Café


La Bussola Ristorante

Naz's Halal Food


Vito's Ristorante & Pizzeria

The View Grill

THANK YOU



**Glen Cove Hospital
Northwell Health®**



Glen Cove Hospital is proud to support Downtown Sounds

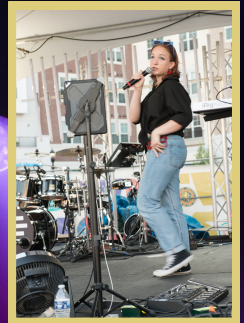
Thank you for your investment in our community.

**Glen Cove Hospital
Northwell Health**

DOWNTOWN SOUNDS

Teen Idol

Downtown Sounds Teen Idol was created by the Glen Cove Downtown B.I.D. and the Downtown Sounds Committee in 2022 to give the talented teens in our community a professional platform to showcase their talents. In its second year, four finalists were selected to perform ahead of the Downtown Sounds concerts. Music industry judges and the community voted on which teens moved forward to the next round. The winner received four hours at Tiki Recording Studios, a monetary award, sang the National Anthem at National Night Out and performed at the Holiday Festival.



WELLNESS DAY

The second annual Wellness Day was planned for September; however, both the original date and the rain date were rained out. The Wellness Committee chose to hold a Wellness Week in November, offering discounts to new class participants.

The next event in Village Square is planned for May 18, from 10am to 2pm, with free classes and vendors.

THANK YOU TO PARTICIPANTS:

GLEN COVE FITNESS

GLEN COVE MASSAGE

2.OM YOGA

LEVEL UP GLEN COVE

MARY'S FITNESS STUDIO

RUMBLE BOXING GLEN COVE

WELLNESS DAY COMMITTEE MEMBERS:

JOHN ROBINSON

ALVIN BATISTA

ALLISON BASDAVANOS

NICOLE HELMUS

LEAH DWYER

HALLOWEEN PARADE AND FESTIVAL

The Halloween Parade and Festival is a free event for children ages 12 and under, escorted by their parents. This event has become a tradition in Glen Cove. The Halloween Parade and Festival allows all participants to march through the streets in downtown. Many elected officials, including the mayor of Glen Cove, join in this fun-filled event. After the parade, children are invited to trick-or-treat at the small businesses and then congregate in the center of downtown for games, dancing to a D.J., fun in the bouncy house, costume contests and a pie eating contest.



WE THANK OUR HALLOWEEN PARADE + FESTIVAL SPONSORS

THREADING & BEAUTY LOUNGE

CELESTE GULLO, ALLSTATE

MARY STANCO, BHHS LAFFEY INTERNATIONAL

THE GLEN COVE PRINTERY

GLEN FLOORS

HOW CAN I HELP ELDER CARE

LEVEL UP GLEN COVE

GLEN COVE CHAMBER OF COMMERCE

CLAYNATION

FAMILY MEDICINE RESIDENCY PROGRAM

GLEN COVE ORAL SURGERY

THE REGENCY ASSISTED LIVING

YMCA AT GLEN COVE

THANK YOU TO OUR VOLUNTEERS

ELENA DEANGELIS

STASIA KULPA

HAILEY AGUILAR

SOPHIE GOLDEN

MARY STANCO

NICOLE HELMUS

MURDER MYSTERY

On the Saturday before Halloween, the Glen Cove Downtown BID held a Murder Mystery event downtown. Participants received the first clue via email, then had to search for more clues at downtown businesses in order to solve the crime.

Special thanks to scriptwriter John Robinson, the Slayer Players and participating businesses: Noble Savage Brewery, Sal the Tailor, Village Square Pharmacy, Barba Trims & Shaves, Tava, Chef Moris Cafe, La Famiglia and Glen Cove Fitness.



Hispanic Heritage

In October, the North Shore Hispanic Chamber of Commerce held a Hispanic Heritage Celebration in Village Square. The event included Hispanic vendors, live entertainment, samples from Tocolo Cantina, and honored Chef Moris Cafe on its 3rd anniversary.



Holiday Festival

For over 20 years the Glen Cove Downtown Business Improvement District has been celebrating the holidays with Glen Cove residents and our visitors. Last year's festival was the biggest to date, thanks in large part to the beautiful weather. Village Square was a busy place, as guests waited to greet and take a photo with Santa in his magical den, decorated by Safavieh. Our volunteers poured over 1,000 cups of hot cocoa, and guests chose all sorts of toppings from our Hot Cocoa Bar. Santa received hundreds of letters written at our "Write a Letter to Santa" station and children also enjoyed decorating stockings. The long line for the Horse and Carriage rides went by quickly as the crowd was entertained by our long list of performers. New to the festival was a trackless Choo Choo train, enjoyed by the youngest visitors, and Deep Roots Farmers Market held an Artisan Craft Market on Bridge Street, allowing residents to get a head start on holiday shopping.



Holiday Festival Thank-Yous

To our sponsors:

Maxsip Telecom

Rallye Lexus

Safavieh Home Furnishings

Threading & Beauty Lounge

Portledge School

Level Up Glen Cove

How Can I Help Elder Care

Deep Roots Farmers Market

Long Island Video Enterprises

Henry's Confectionery

Starbucks



To our volunteers:

Hailey Aguilar

Victoria Scagliola

Siena Scagliola

Maya Miller

Ella Nossa

Zoe Nossa

Keith Way

Mary Stanco

Tony Tripp

Charlotte Dilgard-Clark

Amanda Clark

DOWNTOWN SOUNDS

NEW YEAR'S EVE CONCERT



© 2023 Gill Associates Photography



© 2023 Gill Associates Photography



© 2023 Gill Associates Photography



© 2023 Gill Associates Photography

Financial Overview

The Glen Cove District Management Association, Inc., d/b/a the Glen Cove Downtown Business Improvement District (B.I.D.) is a non-profit organization incorporated on Nov. 18, 1996, under the Not-For-Profit Corporation Law of New York State. The primary purpose of the association is to promote the preservation & development of the downtown commercial district of the City of Glen Cove and to make the area more attractive and accessible. Support for the Glen Cove Downtown Business Improvement District comes from a variety of public and private sources.

The association has entered into a baseline services agreement with the City of Glen Cove whereby the city levies a special real estate assessment on taxable commercial & residential properties within a geographic area, collects the funds & disperses them to the association. The assessment levied by the city is recorded by the association. The city remits funds to the association as per Article 19-A of NYS Municipal Law. The association uses the funds to provide services not provided by the city.

The fiscal year for the Business Improvement District starts January 1 and ends on December 31.

Many individuals volunteer their time and perform a variety of tasks that assist the association.

The association is exempt from income taxes under Section 501 c (3) of the Internal Revenue Code, therefore no provision for income taxes is reflected.

At this time, the association holds no funds for others. At this time, the association has no notes payable. The association has monthly office rental, phone service and ISP obligations. The association maintains insurance as per standard practice: directors & officers liability, general liability, workers compensation, unemployment insurance & event insurance. It has no other financial commitments.

The preparations of financial statements in conformity with generally accepted accounting principles requires management to make estimates & assumptions that affect certain reported amounts & disclosures. Accordingly, actual results could differ from those estimates.

Financial Overview

| | |
|---|---------------------|
| Glen Cove Downtown B.I.D. Assessment | \$200,000.00 |
| Pylon Highway Signs | \$2,500.00 |
| City Of Glen Cove Downtown Sounds Partnership | \$25,000.00 |
| Downtown Sounds Sponsorship | \$21,000.00 |
| Downtown Sounds Advertisement | \$3,450.00 |
| Halloween Parade & Festival | \$2,675.00 |
| Holiday Festival | \$3,250.00 |
| PSEG Grant | \$3,969.00 |
| Total Revenue | \$261,844.00 |

Expenditures

Capital Improvements

| | |
|---------------------------------|--------------------|
| Landscaping/walkway maintenance | \$14,300.00 |
| Additional mulch & flowers | \$4,203.00 |
| Kiosk repair | \$1,124.22 |
| Flags | \$737.34 |
| | \$20,364.56 |

Marketing

| | |
|---------------------------------|-------------------|
| News 12 Long Island advertising | \$5,990.00 |
| Website Maintenance | \$165.97 |
| Social Media | \$631.00 |
| | \$6,786.97 |

Financial Overview

Special Events

| | |
|-----------------------------|-------------|
| Downtown Sounds | \$63,622.26 |
| Halloween Parade & Festival | \$3,175.00 |
| Holiday Festival | \$4,500.00 |
| Holiday Lunch | \$621.10 |
| Annual Meeting | \$1,542.00 |
| Wellness Day | \$300.00 |
| Murder Mystery | \$50.00 |

\$73,810.36

Memberships & Support

| | |
|---------------------------------------|----------|
| North Shore Historical Museum Journal | \$250.00 |
| Interagency Council | \$100.00 |
| Chamber of Commerce | \$100.00 |

\$450.00

Management and Office Expenses

| | |
|-------------------|--------------|
| Management | \$116,485.00 |
| Operating Expense | \$13,074.63 |
| Insurance | \$4,242.74 |
| Gifts & Bonuses | \$2,275.00 |

\$136,077.37

Total Expenditures

\$237,489.26

We Honor Our Veterans



Our military and veterans are very important to us. In honor of our veterans, the Glen Cove Downtown BID initiated the “We Honor Our Veterans” campaign that allows our veterans and members of the military to recognize participating businesses that offer a discount with the “We Honor Our Veterans” decal.

Currently, there are over 40 businesses in downtown Glen Cove that are participating in this program. All businesses are listed on the Glen Cove Downtown BID website: www.glencovedowntown.org

Partnering With Business Organizations

The Downtown BID partners with other business organizations to help build stronger ties within the community. In 2023, the BID cohosted two events with the Glen Cove Chamber of Commerce, the Gold Coast Business Association and the North Shore Hispanic Chamber of Commerce that brought business leaders together in a festive atmosphere. The first was held on June 26 at the Glen Cove Mansion and the second on Dec. 14 at The Metropolitan. Proceeds from the summer event were donated to the NSHCC and to The Porch Pantry.



Working With the Community Development Agency

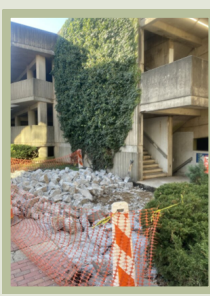
The Glen Cove Downtown B.I.D. works with the Community Development Agency to ensure that new businesses are able to take advantage of the sign and facade grants offered through the CDA, and to keep the community apprised of any projects in the works downtown. Projects in 2023 using CDBG funds include pedestrian accessibility/ADA compliance work completed at the Brewster Street garage:

- Stairwell off alleyway leading from School Street to garage
- Ramp into garage from adjacent sidewalk by Village Square
- Removal of tripping hazards in walkway/plaza between 1-3 School Street into garage pedestrian entrance

Additionally, the alleyway between City Hall and the court house was power-washed and sealed.



Before: Alleyway adjacent to Village Square



During and after construction at 1-3 School Street



After: Alleyway adjacent to Village Square



Courthouse alley before and after powerwash and seal



Downtown Plans for 2024

- We will continue lighting up downtown with string lights where possible
- We will continue investing in new holiday decorations
- We will continue our traditional Glen Cove Downtown BID events which include Downtown Sounds, the Halloween Parade & Festival, the Holiday Festival, Downtown Sounds New Year's Eve, Downtown Sounds Teen Idol and Wellness Day
- We will continue putting strong emphasis on business development
- We will continue our marketing through social media, print and network television
- We will continue adding flower arms and flower baskets to lampposts where needed
- As visual arts are important to the Glen Cove Downtown B.I.D. we will continue bringing art to the downtown area in various ways and will again work with Glen Cove High School on new Downtown Sounds banners and painting the Police Booth windows for spring.
- We look forward to providing opportunities for BID business owners to network
- We will continue to work with the city and property owners to improve Glen Street sidewalks and storefronts.

Celebrating Henry's 95th Anniversary

Henry's Confectionery has been a staple of downtown Glen Cove since 1929. When Joe Valensisi took over the restaurant from the Wolke family in 2000, he kept the tradition of an authentic soda fountain and sweet shop alive, learning how to make ice cream and crafting chocolates for the Christmas and Easter seasons. The timeless menu and classic look - in addition to the excellent burgers and egg creams - are part of the reason the community has been supportive for the past nine decades. Congratulations on this milestone!



Courtesy of the Glen Cove Public Library, Robert R. Coles Long Island History Collection.



30-Plus Years of La Famiglia

La Famiglia, at 5 School St., has been a downtown favorite for more than 30 years. Paul & Anna Ferri opened the pizzeria in 1993, and have since expanded to a beloved indoor Italian restaurant with a beautiful patio for dining al fresco. La Famiglia, which means “family,” is a favorite gathering space for private functions, family dinners and has an extensive catering menu. Congratulations to 31 years - here's to many more!

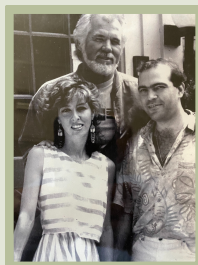


Tiki Recording Studios Turns 45

Fred Guarino started Tiki Recording Studios 45 years ago. The business grew from the family basement to purchasing his own building on Glen Cove Ave in 1980. In 2004, Fred decided to downsize, and sold his building and studio to famous recording artist, Alicia Keys. He then built a new Tiki studio, located above Glen Floors at 30 Glen Street, where he is still producing sound tracks for many new and long-time clients.



Some of his clients include: Billy Joel, Jimmy Webb, Alicia Keys, Billy J Kramer, Joan Osborne, Amelia Milo/Andrew Lloyd Weber, Al Jareau, Phoebe Snow, Peter Allen, Kenny Rogers, Brian Setzer, Odetta/Dr. John, Maureen McGovern, Ashanti, Al Jareau, Woody Allen, L.L.Cool J, Debbie Reynolds and Donald O'Connor, James Earle Jones and The Daughters of Mary, Debbie Gibson, John Edward, Melanie, and many more.



Countless music and industrial recordings have been produced over the years, including many Grammy Award nominated projects.



Fred is currently the vice president of the Glen Cove BID, and Chairman of Downtown Sounds. He is a past president of SPARS, The Society Of Professional Recording Services, and is a lifetime voting member of The National Recording Arts & Sciences (The Grammys)



The Glen Cove Downtown Business Improvement District cannot accomplish all that it does alone.

It is with appreciation that we give thanks to:

Mayor Pamela Panzenbeck
Glen Cove City Council
Assemblyman Charles D. Lavine
Legislator Delia DeRiggi-Whitton
Department of Public Works
Glen Cove Police Department
Auxiliary Police Department
Glen Cove EMS
Glen Cove Volunteer Fire Department
All of our volunteers

Glen Cove Downtown B.I.D. Affiliations

Glen Cove S.A.F.E.
North Shore Historical Museum
New York State Urban Council
Glen Cove Interagency Council
Vision Long Island
Long Island Business Council
Long Island Lobby Day Coalition
Glen Cove Chamber of Commerce
Glen Cove High School
Age Friendly Glen Cove Advisory
Glen Cove Senior Center

Glen Cove Downtown Business Improvement District Board of Directors 2024

Alvin Batista, President
Glen Cove Fitness
Property Owner Representative

Fred Guarino, Vice President
Tiki Recording Studio
Commercial Tenant Representative

Lou Ann Thompson, Treasurer
Glen Floors
Property Owner Representative

James O'Grady, Secretary
Archangels Inc.
Property Owner Representative

Mary Cooper
Honorary Residential Tenant
Representative

Angelo DiMaggio
1 School Street Professional Condo Assoc.
Property Owner Representative

Ann Fangmann
Glen Cove CDA/IDA

Danielle Fugazy Scagliola
DFS Communications
Commercial Tenant
Representative

Tony Garcia
Garcia Muay Thai
Property Owner Representative

Ylisa Kunze
RXR Realty/RXR Development Services
Property Owner Representative

Donna McNaughton
Deputy Mayor
City of Glen Cove

Charles E. Parisi
Charles E. Parisi PC
Property Owner Representative

Anthony Perfetti
Glen Street Laundromat
Property Owner Representative

Mike Piccirillo
City of Glen Cove Controller

Shawn Scoyni
The Downtown Café
Commercial Tenant Representative

Christopher Strother
Residential Tenant
Representative

Jill Nossa
Executive Director
Glen Cove Downtown B.I.D.

Leah Dwyer
Assistant Director
Glen Cove Downtown B.I.D.

